

COMPANY REGISTRATION NO. 6324278

PERFORM GROUP LIMITED

QUARTERLY FINANCIAL REPORT

FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018

**PERFORM GROUP LIMITED
QUARTERLY FINANCIAL REPORT**

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**PERFORM GROUP LIMITED
QUARTERLY FINANCIAL REPORT**

DISCLAIMER

This document is for information purposes only and does not constitute an offer to sell or the solicitation of an offer to buy securities in Perform Group Limited or any of its subsidiaries (collectively the "Group"). Furthermore, it does not constitute a recommendation by Perform Group Limited or any other party to sell or buy securities in any member of the Group or any other securities. All forward-looking statements attributable to Perform Group Limited or persons acting on their behalf are qualified in their entirety by these cautionary statements.

PERFORM GROUP LIMITED

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INTRODUCTION

On 16 November 2015, Perform Group Financing plc (the “Issuer”), a wholly-owned subsidiary of Perform Group Limited (the “Parent” and, together with its subsidiaries, “Perform” or the “Group”), issued £175.0 million aggregate principal amount of 8.5% senior secured notes due 2020 (the “Notes”). On the same date, certain members of the Group entered into a new £50.0 million multi-currency senior secured revolving credit facility (the “RCF”) (together with the issuance of the Notes, the “Refinancing Transactions”).

The purpose of the initial Refinancing Transactions was to, amongst other things, fund the launch of its OTT Business (as defined in the Group’s offering memorandum dated 11 November 2015 (the “Initial Offering Memorandum”) (the “OTT Business Cash Investment”), repay the amounts drawn under, and terminate, the Group’s Existing Revolving Credit Facility (as defined in the Offering Memorandum) (the “Old RCF”) and to fund contractual commitments to pay contingent consideration in respect of certain of the Group’s acquisitions.

On 8 May 2018 Perform Group Financing plc issued an additional £40.0 million 8.5% Senior Secured Notes due 2020 (the “Additional Notes”) to be consolidated, and form a single series, with its £175.0 million 8.5% Senior Secured Notes due 2020 (the “Initial Notes”). Additional Notes have identical terms and conditions in all respects as the initial Notes.

The Notes and the RCF are or will be: (a) guaranteed on a senior secured basis by the Parent and certain of its subsidiaries (the “Guarantors”) and (b) secured on the first-ranking basis by security interests granted over certain assets of the Parent and the Guarantors, each as further described in the Offering Memorandum.

All of the Group’s subsidiaries, with the exception of the OTT Business, constitute the “Restricted Group”, which is subject to the covenants and restrictions contained in the indenture governing the Notes (the “Indenture”). The OTT Business constitutes the “Unrestricted Group”, which is not directly subject to the covenants under the Indenture. The amount of the OTT Business Cash Investment, and certain other activities in relation to the OTT Business are, therefore, outside of the Restricted Group for the purposes of the Indenture, but is reflected in the balance sheet of the Group.

On 17 September 2018, it was announced that the Perform Group of Companies were to be rebranded as DAZN Group, and consolidated into two distinct brands, DAZN and Perform Content. The two brands will operate as separate business with each pursuing its own focused strategy but will continue to work closely together to benefit from multiple operational synergies.

Subsequent to the period end on 15 October 2018, DAZN Group initiated a review of strategic alternatives for Perform Content. This strategic review is ongoing and may not result in a transaction of any kind, and the DAZN Group continues to pursue its standalone growth initiatives following the rebranding.

The Parent is required under the Indenture to provide to holders of the Notes quarterly and annual financial statements covering its consolidated financial condition, and results of operations accompanied by a discussion and analysis of those results.

The condensed consolidated financial statements contained within this report set out the financial condition and results of the Group, which comprises both the Restricted and Unrestricted Groups. A dis-aggregation of the Group between the Restricted and Unrestricted Groups is set out in note 15. Management’s discussion and analysis of the financial condition and results of operations of the Restricted Group are set out below.

**PERFORM GROUP LIMITED
QUARTERLY FINANCIAL REPORT**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND
RESULTS OF OPERATIONS OF THE RESTRICTED GROUP
FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018**

PERFORM GROUP LIMITED
QUARTERLY FINANCIAL REPORT

MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF THE RESTRICTED GROUP FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018

Overview

Perform Group Limited is pleased to announce its results for the quarter ended 30 September 2018.

Perform is a global market leader in the commercialisation of multimedia sports content across multiple Internet-enabled digital platforms. Perform uses proprietary content collection, production and distribution capabilities, alongside industry-leading digital products, to generate revenue through a mix of licensing content, media (display and video based advertising and sponsorship), and, to a lesser extent, technology and production service fees. Perform's portfolio of digital sports media rights serves as the basis for its content business and parts of its media business. Perform seeks to use long-standing relationships with rights owners to acquire rights to a broad portfolio of sporting leagues, tournaments and events with differing schedules to drive its business.

Commentary on results

The following discussion of the Restricted Group's financial condition and results of operations should be read in conjunction with the unaudited condensed consolidated financial statements and the related notes, in particular the disaggregation of the Group's total financial condition and results between the Restricted and Unrestricted Group set out in note 15.

Income Statement

	3 months ended			LTM
	30 September 2018 £m	30 September 2017 £m	Movement £m	30 September 2018 £m
Revenue	109.5	114.3	(4.8)	390.4
Cost of sales	(63.7)	(67.8)	4.1	(216.0)
Gross profit	45.8	46.5	(0.7)	174.4
Administrative expenses	(43.0)	(43.1)	0.1	(155.9)
Group operating profit	2.8	3.4	(0.6)	18.5
Analysed as:				
Adjusted EBITDA	10.9	16.0	(5.1)	50.9
Exceptional items	(0.2)	(4.1)	3.9	(0.9)
Long-term incentive schemes	(1.4)	(1.2)	(0.2)	(5.1)
EBITDA	9.3	10.7	(1.4)	44.9
Amortisation and depreciation	(4.8)	(5.4)	0.6	(19.9)
Acquisition-related amortisation	(1.7)	(1.9)	0.2	(6.5)
Group operating profit	2.8	3.4	(0.6)	18.5
Net finance income/(costs)	23.0	(1.1)	24.1	32.2
Revaluation of option to convert loan to equity	-	(102.9)	102.9	(9.8)
Group profit/(loss) before tax	25.8	(100.6)	126.4	40.9
Tax charge	(8.2)	(1.2)	(7.0)	(8.0)
Group profit/(loss) after tax	17.6	(101.8)	119.4	32.9

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF THE RESTRICTED GROUP FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018 (CONTINUED)

Revenue

	3 months ended			LTM
	30 September 2018 £m	30 September 2017 £m	Movement £m	30 September 2018 £m
Content	85.1	91.6	(6.5)	291.2
Media	16.7	15.0	1.7	67.4
Other	7.7	7.7	-	31.8
	109.5	114.3	(4.8)	390.4

Revenue decreased by £4.8 million to £109.5 million for the three months ended 30 September 2018 ("Q3 2018") from £114.3 million for the three months ended 30 September 2017 ("Q3 2017").

Content revenue

Content revenue decreased by £6.5 million in Q3 2018, as a result of the FIBA events calendar, with the Continental Championships having taken place in Q3 2017 and reduced event activity in Q3 2018. This was partially offset by continued growth across the remaining broadcast strategic partnerships, principally WTA and NFL.

The Group has also continued to generate revenue growth from its Watch&Bet and its RunningBall customers, with increased events coverage and new customers during Q3 2018. Content media revenue from the Group's Opta and Omnisport customers also increased during the period, further benefitting from the FIFA World Cup in June and July.

Media revenue

Media revenues increased by £1.7 million in Q3 2018 resulting from positive football World Cup 2018 and continued growth and engagement from its portals user base.

Other revenue

Other revenue streams remained largely flat in the period.

Gross profit

Gross profit decreased £0.7 million to £45.8 million (Q3 2017: £46.5 million) primarily due to the £4.8 million decrease in revenues being offset by a £4.1 million decrease in cost of sales. Cost of sales decreased due to decrease in rights costs in relation to the Group's strategic partnerships, principally FIBA.

Administrative expenses

Administrative expenses decreased £0.1 million to £43.0 million (Q3 2017: £43.1 million) due to the following:

- Operational administrative expenses increased £4.4 million to £34.9 million (Q3 2017: £30.5 million) largely as a result of growth in the Betting and Media businesses; and
- Exceptional items decreased £3.9 million to £0.2 million (Q3 2017: 4.1 million); and
- Long-term incentive schemes costs increased £0.2 million to £1.4 million (Q3 2017: £1.2 million); and
- Depreciation and amortisation costs decreased £0.8 million to £6.5 million (Q3 2017: £7.3 million).

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QUARTERLY FINANCIAL REPORT

MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF THE RESTRICTED GROUP FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018 (CONTINUED)

Operating profit

Operating profit decreased £0.6 million to £2.8 million (Q3 2017: £3.4 million profit) due to the £0.7 million decrease in gross profit and the £0.1 million decrease in administration expenses as explained above.

Net finance income

Net finance income increased £24.1 million to £23.0 million (Q3 2017: £1.1 million net finance costs). The Q3 2018 charge consists of the following:

- interest, bank fees and related charges (including the amortisation of arrangement fees due on the Group's senior secured notes and revolving credit facility) of £5.8 million (Q3 2017: £4.8 million) offset by:
- interest income due from the Unrestricted Group of £28.7 million (Q3 2017: £3.6 million).

Taxation

The tax charge for the period was £8.2 million (Q3 2017: £1.2 million). This includes a current tax charge of £8.0 million (Q3 2017: £0.8 million) and a deferred tax charge of £0.2 million related to the unwinding of deferred tax on acquisition intangibles and the reversal of deferred tax asset on losses (Q3 2017: £0.1 million credit).

Profit after tax

Profit after tax increased £119.4 million to £17.6 million (Q3 2017: £101.8 million loss). The losses in Q3 2017 were primarily due to the revaluation of the option to convert a loan instrument to equity. In Q2 2018 the derivative liabilities were extinguished as part of the refinancing transactions and therefore cannot be revalued.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF THE RESTRICTED GROUP FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018 (CONTINUED)

Cash flow

	3 months ended			LTM
	30 September 2018 £m	30 September 2017 £m	Movement £m	30 September 2018 £m
Adjusted EBITDA	10.9	16.0	(5.1)	50.9
Movements in working capital	9.0	(7.5)	16.5	(8.3)
Long-term incentive plan	-	-	-	(2.7)
Corporation tax payments	(0.1)	(0.3)	0.2	(3.3)
Exceptional items	(0.5)	(5.6)	5.1	(3.7)
Cash inflow from operating activities	19.3	2.6	16.7	32.9
Capital expenditure	(4.2)	(4.6)	0.4	(16.9)
Acquisition of subsidiaries	(5.0)	-	(5.0)	(7.3)
Finance income	0.2	0.1	0.1	0.7
Cash outflow from investing activities	(9.0)	(4.5)	(4.5)	(23.5)
Borrowings and drawdowns	(0.9)	-	(0.9)	57.6
Repayment of borrowings	-	-	-	(60.0)
Proceeds from issues of shares and other equity securities	150.0	-	150.0	1,130.1
(Loan to)/repayment from Unrestricted Group	(149.8)	8.0	(157.8)	(1,123.1)
Interest and fees	(0.2)	(0.3)	0.1	(16.8)
Cash (outflow)/inflow from financing activities	(0.9)	7.7	(8.6)	(12.2)
Net increase/(decrease) in cash	9.4	5.8	3.6	(2.8)
Cash at start of period	21.2	28.7	(7.5)	34.1
Effect of foreign currency exchange rates	0.5	(0.4)	0.9	(0.2)
Cash at end of period	31.1	34.1	(3.0)	31.1

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF THE RESTRICTED GROUP FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018 (CONTINUED)

Operating activities

Cash flows from operating activities increased £16.7 million to £19.3 million inflow (Q3 2017: £2.6 million inflow). This was due to a £16.5 million increase in working capital to £9.0 million inflow (Q3 2017: £7.5 million outflow), largely driven by early payments and profit shares from key clients as well as delayed receipt of supplier rights invoices; a decrease in corporation tax payments of £0.2 million to £0.1 million (Q3 2017: £0.3 million), and a decrease in payments of exceptional items by £5.1 million to £0.5 million outflow (Q3 2017: £5.6 million outflow). This has been offset by a reduction in adjusted EBITDA of £5.1 million to £10.9 million (Q3 2017: £16.0 million).

Investing activities

Cash outflows from investing activities increased by £4.5 million to £9.0 million outflow (Q3 2017: £4.5 million outflow) due to an increase in acquisitions of subsidiaries £5.0 million (Q3 2017: £nil), offset by a reduction in capital expenditure of £0.4 million to £4.2 million (Q3 2017: £4.6 million), and a slight increase in finance income of £0.1 million to £0.2 million (Q3 2017: £0.1 million).

Financing activities

Cash flows from financing activities reduced by £8.6 million to a £0.9 million outflow (Q3 2017: £7.7 million inflow). Q3 2017 saw a net repayment of the loan between the Restricted Group and the Unrestricted Group of £8.0 million.

In the quarter, proceeds of £150.0 million from external investment was passed on to the Unrestricted Group by way of a loan. Q3 2018 also experienced an outflow of borrowings and drawdowns of £0.9 million relating to payment of bond tap fees (Q3 2017: £nil), interest and fees decreased by £0.1 million to £0.2 million (Q3 2017: £0.3 million).

**PERFORM GROUP LIMITED
QUARTERLY FINANCIAL REPORT**

**CONDENSED CONSOLIDATED FINANCIAL STATEMENTS OF THE TOTAL GROUP
FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)**

PERFORM GROUP LIMITED

**CONDENSED CONSOLIDATED INCOME STATEMENT
FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)**

	Notes	9 months ended		3 months ended	
		30 September 2018 £'000	30 September 2017 £'000	30 September 2018 £'000	30 September 2017 £'000
All results relate to continuing operations					
Revenue		392,811	301,911	151,866	129,538
Cost of sales		(350,214)	(238,191)	(130,714)	(115,167)
Gross profit		42,597	63,720	21,152	14,371
Administrative expenses		(286,404)	(221,504)	(129,142)	(80,312)
Group operating loss		(243,807)	(157,784)	(107,990)	(65,941)
Finance income		1,012	404	537	145
Finance costs	6	(22,061)	(28,855)	(5,793)	(11,968)
Revaluation of option to convert loan to equity		-	(102,916)	-	(102,916)
Group loss before tax		(264,856)	(289,151)	(113,246)	(180,680)
Taxation charge		(3,373)	(3,259)	(1,411)	(1,236)
Group loss for the period after tax		(268,229)	(292,410)	(114,657)	(181,916)
<i>Group loss for the period attributable to:</i>					
Owners of the Parent		(268,638)	(292,232)	(114,657)	(181,814)
Non-controlling interests		409	(178)	-	(102)
		(268,229)	(292,410)	(114,657)	(181,916)

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**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)**

	9 months ended		3 months ended	
	30 September 2018 £'000	30 September 2017 £'000	30 September 2018 £'000	30 September 2017 £'000
Group loss for the period	(268,229)	(292,410)	(114,657)	(181,916)
<i>Items that may be reclassified subsequently to loss:</i>				
Exchange differences on translating foreign operations, goodwill and acquisition intangibles held in foreign currencies	1,320	2,221	(5,715)	(2,309)
Total comprehensive loss for the period	(266,909)	(290,189)	(120,372)	(184,225)
<i>Total comprehensive loss for the period attributable to:</i>				
Owners of the Parent	(267,318)	(290,011)	(120,372)	(184,123)
Non-controlling interest	409	(178)	-	(102)
	(266,909)	(290,189)	(120,372)	(184,225)

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**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)**

	Called up share capital £'000	Share premium £'000	Merger relief reserve £'000	Capital redemption reserve £'000	Retained earnings/ (accumulated deficit) £'000	Foreign exchange reserve £'000	Equity attributable to owners of the Parent £'000	Non- controlling interests £'000	Total equity £'000
At 1 January 2017	7,485	102,310	93,533	38,342	(23,321)	1,495	219,844	(613)	219,231
Loss for the year	-	-	-	-	(370,083)	-	(370,083)	(176)	(370,259)
FX on translating foreign operations, goodwill and intangible assets	-	-	-	-	-	1,455	1,455	-	1,455
Total comprehensive (loss)/profit for the year	-	-	-	-	(370,083)	1,455	(368,628)	(176)	(368,804)
Issuance of option to convert loan to equity	-	-	-	-	(83,566)	-	(83,566)	-	(83,566)
At 31 December 2017	7,485	102,310	93,533	38,342	(476,970)	2,950	(232,350)	(789)	(233,139)
At 1 January 2018	7,485	102,310	93,533	38,342	(476,970)	2,950	(232,350)	(789)	(233,139)
Loss for the period	-	-	-	-	(268,638)	-	(268,638)	409	(268,229)
FX on translating foreign operations, goodwill and intangible assets	-	-	-	-	-	1,320	1,320	-	1,320
Total comprehensive (loss)/profit for the period	-	-	-	-	(268,638)	1,320	(267,318)	409	(266,909)
Share capital/premium issued	51,142	1,078,685	-	-	-	-	1,129,827	-	1,129,827
Issue of G shares	714	-	-	-	-	-	714	-	714
Unwind issuance of option to convert loan to equity	-	-	-	-	204,255	-	204,255	-	204,255
Recognition of non- controlling interest profits prior to full acquisition	-	-	-	-	(380)	-	(380)	380	-
At 30 September 2018	59,341	1,180,995	93,533	38,342	(541,733)	4,270	834,748	-	834,748

PERFORM GROUP LIMITED

**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2018 (UNAUDITED)**

	Notes	30 September 2018 £'000	31 December 2017 £'000	30 September 2017 £'000
Non-current assets				
Goodwill		212,053	213,590	209,774
Acquisition intangibles		41,837	46,995	48,715
Other intangible assets		67,152	42,468	39,446
Property, plant and equipment		32,935	33,076	34,280
Deferred tax asset		8,952	8,945	5,625
		362,929	345,074	337,840
Current assets				
Trade and other receivables		68,545	54,832	50,369
Prepayments and accrued income		513,046	294,065	275,662
Current tax asset		7,751	-	-
Cash and cash equivalents	7	375,622	197,568	163,715
		964,964	546,465	489,746
Total assets		1,327,893	891,539	827,586
Current liabilities				
Trade and other payables		(260,670)	(153,976)	(147,300)
Derivative liabilities	9	-	(204,255)	(152,190)
Current borrowings	7	(6,573)	(537,342)	(421,476)
Current tax liabilities		(9,813)	(2,121)	(1,402)
		(277,056)	(897,694)	(722,368)
Net current assets/(liabilities)		687,908	(351,229)	(232,622)
Non-current liabilities				
Non-current borrowings	7	(207,994)	(218,505)	(208,511)
Deferred tax liability		(8,095)	(8,479)	(8,939)
		(216,089)	(226,984)	(217,450)
Total liabilities		(493,145)	(1,124,678)	(939,818)
Net assets/(liabilities)		834,748	(233,139)	(112,232)
Equity				
Called up share capital	8	59,341	7,485	7,485
Share premium		1,180,995	102,310	102,310
Merger relief reserve		93,533	93,533	93,533
Capital redemption reserve		38,342	38,342	38,342
Accumulated deficit		(541,733)	(476,970)	(356,827)
Foreign exchange reserve		4,270	2,950	3,716
Equity attributable to owners of the Parent		834,748	(232,350)	(111,441)
Non-controlling interests		-	(789)	(791)
Total equity		834,748	(233,139)	(112,232)

PERFORM GROUP LIMITED

**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)**

	9 months ended		3 months ended	
	30 September 2018 £'000	30 September 2017 £'000	30 September 2018 £'000	30 September 2017 £'000
Operating activities				
Group operating loss	(243,807)	(157,784)	(107,990)	(65,941)
Increase in trade and other receivables and prepayments and accrued income	(227,015)	(123,414)	(163,670)	(16,064)
(Decrease)/increase in trade and other payables	97,319	14,483	113,354	13,729
Depreciation and amortisation (including acquisition intangibles amortisation)	35,117	28,185	12,615	10,562
Employee long-term incentive scheme charges	5,200	4,733	1,400	1,582
Employee long-term incentive scheme payments	(3,162)	(5,329)	-	-
Exceptional items	542	16,292	249	4,144
Payments in respect of exceptional items	(1,549)	(6,195)	(464)	(5,570)
Corporation tax payments	(2,761)	(5,927)	(327)	(815)
Cash outflow from operating activities	(340,116)	(234,956)	(144,833)	(58,373)
Investing activities				
Purchases of property, plant and equipment	(10,546)	(17,714)	(4,523)	(6,638)
Purchases of intangible assets	(36,033)	(22,608)	(14,386)	(7,690)
Acquisition of subsidiaries	(5,001)		(5,001)	
Investment income	1,012	404	537	145
Cash outflow from investing activities	(50,568)	(39,918)	(23,373)	(14,183)
Financing activities				
Borrowings and drawdowns	187,636	314,000	(881)	100,000
Repayment of borrowings	(741,679)	-	-	-
Proceeds from issues of shares and other equity securities	1,130,045	-	150,000	-
Interest and finance lease charges paid	(8,759)	(8,498)	(249)	106
Cash inflow from financing activities	567,243	305,502	148,870	100,106
Net decrease/(increase) in cash and cash equivalents in the period	176,559	30,628	(19,336)	27,550
Cash and cash equivalents at start of period	197,568	134,880	393,377	137,028
Effect of foreign currency exchange rates	1,495	(1,793)	1,581	(863)
Cash and cash equivalents at end of period	375,622	163,715	375,622	163,715

PERFORM GROUP LIMITED

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)

1. General Information

These condensed consolidated financial statements for the three and nine months ended 30 September 2018 do not constitute statutory accounts as defined in section 434 of the Companies Act 2006. A copy of the statutory accounts for the year to 31 December 2017 has been delivered to the Registrar of Companies. The auditor reported on those accounts: their report was unqualified, did not draw attention to any matters by way of emphasis and did not contain a statement under section 498 (2) or (3) of the Companies Act 2006.

2. Accounting policies

Basis of preparation

The annual consolidated financial statements of Perform Group Limited are prepared in accordance with IFRS as adopted by the European Union and as issued by the International Accounting Standards Board (IASB) and the Group's accounting policies. The condensed set of consolidated financial statements included in this financial report contain financial information and selected notes prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting", as adopted by the European Union.

Significant accounting policies

The accounting policies applied by the Group in this condensed set of consolidated financial statements are the same as those applied by the Group in its consolidated financial statements as at and for the year ended 31 December 2017.

Adoption of new and revised standards

In the current year, the Group has applied a number of amendments to IFRSs and a new Interpretation issued by the International Accounting Standard Board (IASB) that are mandatorily effective for an accounting period that begins on or after 1 January 2018 as follows:

Standard	Description	Effective Date
IFRS 9	Financial Instruments	1 January 2018
IFRS 15 including to IFRS 15 (April 2016)	Revenue from contracts with customers	1 January 2018
IFRIC 22	Foreign currency transactions and advance consideration	1 January 2018
Amendments to IFRS 2 (June 2016)	Classification and measurement of share-based payment transactions	1 January 2018
Annual improvements to IFRS's: 2014-2016 cycle (Dec 2016)	Annual improvements to IFRS's: 2014-2016 cycle – IFRS 1 and IAS 28 amendments	1 January 2018

Their adoption has not had any material impact on the disclosures or on the amounts reported in these financial statements.

New and Revised IFRSs in issue but not yet effective

At the date of authorisation of these financial statements, the Group has not applied the following new and revised IFRSs that have been issued but are not yet effective and had not yet been adopted by the EU:

Standard	Description	Effective Date
IFRS 16	Leases	1 January 2019
Amendments to IFRS 10 and IAS 28 (Sept 2016)	Sale or contribution of assets between investor and its associate or joint venture	Postponed
IFRIC 23	Uncertainty over income tax treatments	1 January 2019
Amendments to IFRS 9 (Oct 2017)	Prepayment features with negative compensation	1 January 2019
Amendments to IAS 28 (Oct 2017)	Long-term interests in associates and joint ventures	1 January 2019
Annual improvements to IFRS's: 2015-2017 cycle (Dec 2017)	Annual improvements to IFRS's: 2015-2017 cycle – IFRS 3, IFRS 11, IAS 12 and IAS 23 amendments	1 January 2019
IFRS 17	Insurance contracts	1 January 2021

PERFORM GROUP LIMITED

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)

2. Accounting policies (continued)

Going concern

Having reviewed cash flow forecasts and budgets the Directors have a reasonable expectation that the Group has sufficient resources to continue in operational existence for the foreseeable future, being a period of at least 12 months from the date of approval of these financial statements.

The Group had cash balances of £375.6 million (Q3 2017: £163.7 million, Q4 2017: £197.6 million) at 30 September 2018, net current assets of £687.9 million (Q3 2017: £232.6 million net current liabilities, Q4 2017: £351.2 million net current liabilities) and net assets of £834.7 million (Q3 2017: £112.2 million net liabilities, Q4 2017: £233.1 million net liabilities).

The Group continued the expansion of its OTT business in 2018 with the launch of Italy in August 2018 and the USA in September 2018. As part of the continued investment in this exciting and significant growth opportunity, the Group has made significant commitments for the acquisition of critical content rights. As at 30 September 2018, the Group as a whole had commitments to acquire rights of £3,685 million (Q3 2017: £2,715 million, Q4 2017: £2,586 million).

The Group has prepared a detailed financial forecast for the five year period to 2022. These forecasts indicate that, based on management's assumptions, the Group is likely to require significant additional funding during this period in order to discharge all obligations as they fall due.

The Group's principal shareholder, Access Industries ("Access"), has confirmed its current intention to continue to provide financial support to the Group to ensure that it has the necessary funding to complete its investment in its OTT business and ensure that the Group and its subsidiaries meet their obligations as they fall due. This commitment is not legally binding. Additional funding may take the form of further direct investment from Access or other shareholders and/or from external sources. The Group has a good record of obtaining the necessary funding to support its investment and growth plans, including shareholder support if required, evidenced by the take-private of the Group in 2014, the subsequent raising of both public and private debt between 2015 and 2018 and the significant external equity investment of £300.0 million closed in May 2018. The Directors of the Group have considered the likely availability of alternative funding sources, and are satisfied that the necessary cash flow resources will be available.

Taking into account the cash flow forecasts and the expected availability of funding, including support by Access as required, the Directors consider that the Group can meet its liabilities as they fall due for the foreseeable future. On this basis, the Directors have a reasonable expectation that the Company will continue in operational existence for the foreseeable future, being at least 12 months from the date of signing these financial statements, and accordingly have continued to adopt the going concern basis in preparing the financial statements.

3. Seasonality

The Group's revenue and profit before tax are subject to some seasonal fluctuations, as follows:

- The Group's Content business is subject to seasonal fluctuations in relation to the calendar of sporting events and competitions, particularly in relation to the strategic partnerships.
- The Group's Media business typically experiences seasonality alongside consumer and advertiser spend, which is most often lowest in the first quarter, and highest in the final quarter, on the build up to the holiday season. Media revenues and costs are also subject to seasonal fluctuations in relation to the calendar of sporting events and competitions, such as the Soccer World Cup in June and July 2018.

4. Taxation

Income tax expense is recognised based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

PERFORM GROUP LIMITED

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5. Exceptional items

	9 months ended		3 months ended	
	30 September 2018 £'000	30 September 2017 £'000	30 September 2018 £'000	30 September 2017 £'000
Exceptional costs in relation to closure of US ePlayer	114	12,176	62	208
Other exceptional items	428	4,116	187	3,936
Total exceptional items	542	16,292	249	4,144

These costs are considered exceptional by the Directors as they are items that are material in size and are infrequent in occurrence.

6. Finance costs

	9 months ended		3 months ended	
	30 September 2018 £'000	30 September 2017 £'000	30 September 2018 £'000	30 September 2017 £'000
Interest, bank fees and related charges	15,664	15,080	5,793	5,163
Interest on shareholder loan	6,397	13,775	-	6,805
Total finance costs	22,061	28,855	5,793	11,968

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7. Net debt

	30 September 2018 £'000	31 December 2017 £'000	30 September 2017 £'000
Cash and cash equivalents	375,622	197,568	163,715
Borrowings	(214,567)	(755,847)	(629,987)
Net debt	161,055	(558,279)	(466,272)

On 16 November 2015, Perform Group Financing plc (the "Issuer"), a wholly-owned subsidiary of Perform Group Limited (the "Parent" and, together with its subsidiaries, "Perform" or the "Group"), issued £175.0 million aggregate principal amount of 8.5% senior secured notes due 2020 (the "Notes"). On the same date, certain members of the Group entered into a new £50.0 million multi-currency senior secured revolving credit facility (the "RCF") (together with the issuance of the Notes, the "Refinancing Transactions").

The purpose of the initial Refinancing Transactions was to, amongst other things, fund the launch of its OTT Business (as defined in the Group's offering memorandum dated 11 November 2015 (the "Initial Offering Memorandum") (the "OTT Business Cash Investment"), repay the amounts drawn under, and terminate, the Group's Existing Revolving Credit Facility (as defined in the Offering Memorandum) (the "Old RCF") and to fund contractual commitments to pay contingent consideration in respect of certain of the Group's acquisitions.

On 8 May 2018 Perform Group Financing plc issued an additional £40.0 million 8.5% Senior Secured Notes due 2020 (the "Additional Notes") to be consolidated, and form a single series, with its £175.0 million 8.5% Senior Secured Notes due 2020 (the "Initial Notes"). Additional Notes have identical terms and conditions in all respects as the initial Notes.

The original Notes were issued at a discount of £2.6 million. The Notes and the Additional Notes combined were subject to directly attributable arrangement fees of £7.2 million. The carrying value of the discount and fees at 30 September 2018 is £5.9 million (Q3 2017: £6.4 million, Q4 2017: £5.9 million). Interest of £6.8 million (Q3 2017: £5.6 million, Q4 2017: £1.9 million) has also accrued but not been paid at 30 September 2018. The carrying value of borrowings is presented net of fees but includes accrued interest.

The Group repaid the full £50.0 million of the RCF in the second quarter of 2018, taking the total amount drawn down to £nil. The RCF was originally subject to directly attributable fees of £1.0 million, the carrying value of the fees as at 30 September 2018 was £0.4 million (Q2 2017: £0.7 million, Q4 2017: £0.6 million).

On 10 August 2016, Perform Investment Limited, a wholly-owned subsidiary of the Group and part of the Unrestricted Group, entered into a loan facility agreement (the "Unrestricted Group Shareholder Facility Agreement") with AI International S.à.r.l, an entity in the Access Industries group, the Group's principal shareholder. Perform Investment utilised the Facility based on the funding requirements of the OTT business.

The initial loan agreements were for a combined total of £100.0 million, which were subsequently amended in several extended agreements to take the total from £100.0 million to £650.0 million. The Facility attracted an interest rate of 8%, which is compounded annually. The facility was to be repaid on the earlier of 12 August 2019 or upon the occurrence of certain equity events. On 8 May 2018, the Group received an equity investment from the Z shareholder which triggered an equity conversion of the full loan balance, under the terms of the Shareholder Loan agreement reducing the loan to £nil and increasing the Group's equity position.

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8. Share capital

	30 September 2018 £'000	31 December 2017 £'000	30 September 2017 £'000
Issued, allotted and fully paid			
A Ordinary shares of 3 389/600 US cents each	56,760	6,432	6,432
M Ordinary shares of 3 389/600 US cents each	1,003	924	924
I Ordinary shares of 3 389/600 US cents each	-	-	-
Z Ordinary shares 3 389/600 US cents each	864	129	129
G Shares 3 389/600 US cents each*	714	-	-
	59,341	7,485	7,485

	30 September 2018 '000	31 December 2017 '000	30 September 2017 '000
Issued, allotted and fully paid			
A Ordinary shares of 3 389/600 US cents each	350,252	231,539	231,539
M Ordinary shares of 3 389/600 US cents each	36,545	33,274	33,274
I Ordinary shares of 3 389/600 US cents each	-	5	5
Z Ordinary shares 3 389/600 US cents each	40,317	4,635	4,635
G Shares 3 389/600 US cents each*	25,573	-	-
	452,687	269,453	269,453

As at 30 September 2018, the Company's share capital consisted of three classes of voting equity shares – A shares, M shares, and Z shares. Each have equal voting rights.

AI Perform Holdings LLP, a portfolio company of Access Industries, held all of the A shares, which represent approximately 77.37% of the equity share capital of the Company (Q3 2017: 81.93%, Q4 2017: 81.93%).

M shares are held by members of management, its employees and other shareholders, who at 30 September 2018 represented approximately 8.07% of the equity share capital of the Company (Q3 2017: 12.35%, Q4 2017: 12.35%).

Further Issue of Share Capital

On 8 May 2018, the Z shareholder made an investment on £300.0 million in the capital of the Company in exchange for the issuance of 35,682,707 new Z shares, in addition to the 4,634,502 shares issued on 20 September 2016 for an investment of £35.0 million. The total shares comprised 8.91% of the share capital of the Company (Q3 2017: 1.7%, Q4 2017: 1.7%).

The I shares were cancelled in connection with the Z shareholder investment in May 2018.

On 3 August 2018, the Company completed an equity issue to existing A and M shareholders. The total equity issue will be for an amount of £250.0 million, split into three tranches as set out below:

Tranche 1: Received on 3 August 2018, £50.0 million

Tranche 2: Received on 3 September 2018, £100.0 million

Tranche 3: Received subsequently on 1 October 2018, £100.0 million

Each tranche is issued at a value of £8.407434 per share, the value at which Z and A shareholders subscribed for shares in May 2018.

Issue of G shares

On 24 September 2018, a new class of G shares were issued. 25,572,602 G shares (Q3 2017: nil, Q4 2017: nil) were issued to Directors under the Group's share option scheme for a total consideration of £nil (Q3 2017: £nil, Q4 2017: £nil). The total shares comprise 5.65% of the share capital of the Group.

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8. Share capital (continued)

Redenomination of share capital

During the period shareholder approval was given for the redenomination of the Group's share capital from Sterling into US Dollars ('the redenomination'). The effect of the redenomination was to convert all of the shares in the capital of the Company from having a fixed nominal value in sterling of 2 7/9 pence to having a fixed nominal value in US cents of 3 389/600 US cents. The reason for this redenomination was that the Company determined that future funding may be more readily obtainable, and on more favourable terms, if the Company's share capital is expressed in US Dollars.

As the applicable rate of exchange to convert the existing Sterling denominated shares into dollar denominated shares would have resulted in a fractional nominal value per share, the Company considered it appropriate to reduce the nominal value of the Company's share capital following the redenomination to a rounded decimal. This will assist in simplifying the administrative functions of the Company and the calculations for current and potential future investors who may have or are considering making investments in the Company.

The Company has therefore completed (on 3 August 2018) a small reduction (the Reduction) of capital in connection with the Redenomination, as permitted by the Companies Act 2006 (the Act). The amount of the Reduction was 0.23 per cent of the Company's allotted share capital immediately following the Reduction.

9. Financial instruments fair value disclosure

Financial instruments that are measured at fair value in the consolidated financial statements require disclosure of fair value measurements by level based on the following fair value measurement hierarchy:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices); and

Level 3 – inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The fair values of financial assets and liabilities are based on quoted market prices where available. Where the market value is not available, the Group has estimated relevant fair values based on publicly available information from outside sources or based on discounted cash flow models where appropriate.

The Group holds senior secured notes and RCF (refer to note 7 for further details) categorised as Level 1. All other financial instruments of the Group are categorised as Level 3. There have been no transfers of assets or liabilities between levels of the fair value hierarchy during the year.

The senior secured notes have a carrying value of £209.1 million (Q3 2017: £168.6 million, Q4 2017: £169.1 million) and a fair value of £218.9 million as at 30 September 2018 (Q3 2017: £182.9 million, Q4 2017: £180.9 million).

With the exception of the senior secured notes, the directors consider that the carrying values of financial assets and liabilities recorded at amortised cost in the consolidated financial statements are approximately equal to their fair value.

In connection with the Shareholder Loan received from AI International S.á.r.l, as described further in note 7, the Company granted its immediate parent company, AI Perform Holdings LLP, an option to convert the loan to equity, subject to certain conditions (the "Equity Commitment Deed"). The option to convert to equity feature met the definition of a derivative over own equity, a Level 3 financial instrument. Derivatives embedded in other financial instruments are carried on the balance sheet at fair value from the inception of the host contract. The Group accounted for the initial fair value of the derivative as a current liability, with a corresponding debit being recorded in equity, within the profit and loss reserve account. Subsequent revaluations of the derivative liability were recorded through the profit and loss account.

For derivative liabilities issued during 2016, the maximum derivative value was calculated by reference to a recent equity transaction. Regarding derivative liabilities issued in 2017 and during the period ended 30 June 2018, the maximum derivative value was calculated through the use of multiple valuation techniques including trading comparables ("TC") and discounted cash flows ("DCF") to triangulate the valuation assessment. The TC assessment involved the use of certain observable inputs including peer share prices and reference to the Group's previously listed prices before de-listing in 2014. The DCF assessment involved the use of certain unobservable inputs such as the weighted average cost of capital (range: 9% to 16%), revenue compound average growth rate ("CAGR") growth assumptions by division (range: 15% to 120%) as derived from the five-year forecast up to 2022, approved by the Group Directors, and terminal value multipliers (range: 3% to 4%).

PERFORM GROUP LIMITED

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9. Financial instruments fair value disclosure (continued)

AI Perform Holdings LLP exercised the option to convert the Shareholder Loan to equity on 8 May 2018, following the investment of the Z Shareholder (refer to Note 8 for further details). Following the completion of this transaction the value of the derivative liability previously recognised through the accumulated deficit in the statement of changes in equity was reversed, reducing the carrying value at 30 September 2018 to £nil (Q3 2017: £152.2 million, Q4 2017: £204.3 million).

The tables below are a reconciliation of the derivatives over own equity measurements:

	2018 £'000
1 January	204,255
Reversal of option to convert loan to equity recognised through accumulated deficit	(204,255)
30 September	-

	2017 £'000
1 January	8,000
Issuance of option to convert loan to equity recognised through accumulated deficit	83,566
Revaluation of option to convert loan to equity recognised through profit and loss	112,689
31 December	204,255

	2017 £'000
1 January	8,000
Issuance of option to convert loan to equity recognised through accumulated deficit	16,000
30 June	24,000

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NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)

10. Long-term incentive schemes

A total charge relating to the Group's long-term incentive schemes of £5.2 million (Q3 2017: £4.7 million) has been included in the income statement for the nine months ended 30 September 2018 and a charge of £1.4 million for the three months ended 30 September 2018 (Q3 2017: £1.6 million)

In order to ensure appropriate retention following the takeover of Perform Group Limited in October 2014 by Access Industries, it was agreed, with regards to the 2013 and 2014 performance share plans (the "PSP Awards"), that the Group will make cash payments equal to the difference between what the award holders received on vesting of their awards (with reference to the £2.60 price paid per share by Access), and what would have been received on full vesting of their awards (also calculated at £2.60 per share). Accordingly, after accounting for leavers, 50% of the April 2013 awards and 83% of the 2014 awards were converted into replacement cash awards. These cash awards would become payable, subject to the participants continued employment and the meeting of financial performance criteria, on or around, the same date that the unvested portions of the PSP Awards would otherwise have come to maturity, being April 2016 for the 2013 awards and April 2017 for the 2014 awards.

The amount of the cash awards was to be determined by the level of business performance against revenue and Adjusted EBITDA targets. The total value of these PSP Awards at inception was calculated as £7.3 million and this has been recognised over the vesting period, the total of which ended in April 2017. As such, charges have been recognised in respect of these cash replacement schemes of £nil for the three months ended 30 September 2018 (Q3 2017: £nil) and £nil for the nine months ended 30 September 2018 (Q3 2017: £0.4 million)

Furthermore, the Group put in place long-term cash-based schemes in April 2015 (vested in April 2018), April 2016 (vests April 2019), April 2017 (vests April 2020) and April 2018 (vests April 2021) (collectively, the "LTIP Schemes"). As part of the terms of the LTIP Schemes, payments are to be determined by the level of business performance against revenue and Adjusted EBITDA targets over a three-year period and the costs of each LTIP Scheme are spread over the vesting period. As such, charges have been recognised in respect of these schemes of £5.2 million in the nine months ended 30 September 2018 (Q3 2017: £4.3 million) and £1.4 million in the three months ended 30 September 2018 (Q3 2017: £1.5 million).

On 17 July 2018, the Board of Directors approved the grant of Growth Shares ("G Shares") to Executive Directors of the Group for nil consideration. The vesting of awards will depend on a 20% growth in share price measured over the relevant vesting period. As such, charges have been recognised in respect of these LTIP Schemes of £5.2 million in the nine months ended 30 September 2018 (Q3 2017: £4.3 million) and £1.4 million in the three months ended 30 September 2018 (Q3 2017: £1.5 million).

On 17 July 2018, the Board of Directors approved the creation of Growth Shares ("G Shares") to be issued beneficially to various members of the Group's senior management for at par value. The vesting of G Shares is contingent upon a 20% growth in share price measured over a 4-year period from the date of issue. An award will not vest if the Group's share price at the date of vesting is below a particular "hurdle price" specified at the respective date of issue. The hurdle price is currently £10.09 (\$13.14) per ordinary G Share (reflecting a 20% hurdle on the share price of £8.41) in respect of the issuances on 24 September 2018 and 29 October 2018. There are no cash settlement alternatives. As of 30 September, there is £nil charge recognised in respect of the G Share issues.

The fair value of G Shares at the respective date of issue was determined using a multiple simulation option pricing valuation model, taking into account the terms and conditions upon which the shares were granted. The following table lists the inputs to the model:

Dividend yield (%)	0%
Expected share price volatility (%)	30%
Share price	£8.41
Strike price	£10.01
Risk-free interest rate (%)	The yield on riskless government securities over the time to liquidity
Expected life of option (years)	4

The expected volatility is based on selected guidelines from companies consistent with those used by the Group for other purposes. This guideline company set includes several large competitors of the Group, which might be expected to have lower volatility due to diversification. In this case, however, a significant proportion of the Group's value is derived from the Restricted Group, based on long-term contracts. This assumption may not necessarily be the actual outcome.

PERFORM GROUP LIMITED

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11. Commitments

(a) Operating leases

As at 30 September, the Group had total outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	30 September 2018 £'000	30 September 2017 £'000
Within one year	12,837	8,058
In the second to fifth years inclusive	40,599	19,304
After five years	37,285	11,270
	90,721	38,632

Operating lease payments represent rentals payable by the Group for office property and computer equipment costs.

(b) Rights commitments

As at 30 September, the Group had total outstanding commitments to acquire sports content rights as follows:

	30 September 2018 £'000	30 September 2017 £'000
Within one year	826,516	361,889
In the second to fifth years inclusive	2,004,724	1,191,233
After five years	853,667	1,161,589
	3,684,907	2,714,711

12. Contingent liabilities

There were no contingent liabilities at 30 September 2018 (2017: £nil).

13. Related parties

- **Shareholder Loan**

Refer to note 7 for details related to the Shareholder Loan for transactions with the Group's principal shareholder, Access Industries, during the reporting period.

- **Directors' loan**

During the year ended 31 December 2016, the Group issued an unsecured personal loan of £370,000 to a Director of one of the Group's subsidiary companies. The loan does not attract interest and is not repayable for a period of at least 24 months from the balance sheet date. The total loan amount was outstanding at the end of the reporting period.

On 25 September, the Group issued loans totalling £166,834 to the Directors to cover the estimated personal tax liability on the subsequent issue of G shares. The loans attract a rate of interest between 2.5% and 3.06% depending on the jurisdiction and are repayable before or at the time the G shares are sold. Subsequent to the end of the reporting period further loans were issued, refer to note 14 for further discussion.

There are no additional related party transactions to disclose.

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14. Post balance sheet events

- **Business consolidation into two brands**

On 17 September 2018, it was announced that the Perform group of companies will be rebranded as DAZN Group and consolidated into two distinct brands in the market – DAZN and Perform Content. Following the rebranding, DAZN, the consumer facing division, and Perform Content, the B2B division, have standalone, dedicated management teams and growth strategies.

Subsequent to the period ending on 15 October 2018, DAZN Group initiated a review of strategic alternatives for Perform Content. This strategic review is ongoing and may not result in a transaction of any kind, and the DAZN Group continues to pursue its standalone growth initiatives following the rebranding.

- **Equity funding**

On 2 October 2018, the Group completed a further equity issue to certain of the existing A and M shareholders (“the third tranche”) for £100.0 million. This was in addition to the two previous investment tranches discussed in Note 8. The shares were issued at a value of £8.407434 per share, the value at which A and Z shareholders subscribed for shares in May 2018 and noted in the Perform Group Limited Consolidated Financial Statements for the three months ended 30 June 2018.

The shareholding structure post this issuance is as follows:

	Allotted '000	% Holding
Issued, allotted and fully paid		
A Ordinary shares of 3 389/600 US cents each	362,105	80.0%
M Ordinary shares of 3 389/600 US cents each	36,586	8.1%
Z Ordinary shares 3 389/600 US cents each	40,317	8.9%
G Shares 3 389/600 US cents each	25,573	5.6%
	464,581	

- **G shares Issue**

On 29 October 2018, an additional 9,317,142 G Shares were issued to members of senior management under the Group’s new share option scheme for a total consideration of £nil.

- **Director loans and G shares**

On 2 October 2018 and in addition to the Director loans discussed in Note 13, the Group issued further loans totalling £59,391 to the recipients of G Shares to cover the amount required to satisfy the estimated tax liability on the issue of G Shares issued on 29 October 2018. As with the previous Director loans, the loans attract a rate of interest between 2.5% and 3.06% depending on the jurisdiction and are repayable before or at the time the G Shares are sold.

- **Rights commitments**

Subsequent to the period end the Group’s outstanding commitment to acquire sports content rights increased £117.7 million to £3,802.1 million.

There have been no other material post balance sheet events to disclose.

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15. Disaggregation of the Restricted and Unrestricted groups

A disaggregation of the Group's results and financial condition between the Restricted and Unrestricted Group for the three months ended 30 September 2018 is set out in the following tables.

Income Statement	9 months to 30 September 2018			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Revenue	283,768	131,579	(22,536)	392,811
Cost of sales	(158,234)	(213,836)	21,856	(350,214)
Gross profit/(loss)	125,534	(82,257)	(680)	42,597
Administrative expenses	(116,588)	(170,004)	188	(286,404)
Group operating profit/(loss)	8,946	(252,261)	(492)	(243,807)
Finance income	49,043	567	(48,598)	1,012
Finance costs	(15,636)	(55,023)	48,598	(22,061)
Group profit/(loss) before tax	42,353	(306,717)	(492)	(264,856)
Taxation (charge)/credit	(10,946)	7,573	-	(3,373)
Group profit/(loss) after tax	31,407	(299,144)	(492)	(268,229)
Adjusted EBITDA	33,239	(235,507)	(680)	(202,948)
Exceptional items	(542)	-	-	(542)
Long-term incentive schemes	(4,200)	(1,000)	-	(5,200)
EBITDA	28,497	(236,507)	(680)	(208,690)
Amortisation and depreciation	(14,557)	(15,754)	188	(30,123)
Acquisition-related amortisation	(4,994)	-	-	(4,994)
Group operating profit/(loss)	8,946	(252,261)	(492)	(243,807)

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15. Disaggregation of the Restricted and Unrestricted groups (continued)

Income Statement	9 months to 30 September 2017			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Revenue	270,751	52,869	(21,709)	301,911
Cost of sales	(152,531)	(106,336)	20,676	(238,191)
Gross profit/(loss)	118,220	(53,467)	(1,033)	63,720
Administrative expenses	(122,490)	(99,285)	271	(221,504)
Group operating loss	(4,270)	(152,752)	(762)	(157,784)
Finance income	11,283	48	(10,927)	404
Finance costs	(14,190)	(25,592)	10,927	(28,855)
Revaluation of option to convert loan to equity	(102,916)	-	-	(102,916)
Group loss before tax	(110,093)	(178,296)	(762)	(289,151)
Taxation charge	(1,899)	(1,360)	-	(3,259)
Group loss after tax	(111,992)	(179,656)	(762)	(292,410)
Adjusted EBITDA	36,210	(143,751)	(1,033)	(108,574)
Exceptional items	(16,292)	-	-	(16,292)
Long-term incentive schemes	(3,505)	(1,228)	-	(4,733)
EBITDA	16,413	(144,979)	(1,033)	(129,599)
Amortisation and depreciation	(15,440)	(7,773)	271	(22,942)
Acquisition-related amortisation	(5,243)	-	-	(5,243)
Group operating loss	(4,270)	(152,752)	(762)	(157,784)

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15. Disaggregation of the Restricted and Unrestricted groups (continued)

Income Statement	3 months to 30 September 2018			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Revenue	109,450	51,893	(9,477)	151,866
Cost of sales	(63,713)	(76,327)	9,326	(130,714)
Gross profit/(loss)	45,737	(24,434)	(151)	21,152
Administrative expenses	(43,009)	(86,196)	63	(129,142)
Group operating profit/(loss)	2,728	(110,630)	(88)	(107,990)
Finance income	28,801	301	(28,565)	537
Finance costs	(5,799)	(28,559)	28,565	(5,793)
Group profit/(loss) before tax	25,730	(138,888)	(88)	(113,246)
Taxation (charge)/credit	(8,204)	6,793	-	(1,411)
Group profit/(loss) after tax	17,526	(132,095)	(88)	(114,657)
Adjusted EBITDA	10,827	(104,402)	(151)	(93,726)
Exceptional items	(249)	-	-	(249)
Long-term incentive schemes	(1,400)	-	-	(1,400)
EBITDA	9,178	(104,402)	(151)	(95,375)
Amortisation and depreciation	(4,766)	(6,228)	63	(10,931)
Acquisition-related amortisation	(1,684)	-	-	(1,684)
Group operating profit/(loss)	2,728	(110,630)	(88)	(107,990)

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**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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15. Disaggregation of the Restricted and Unrestricted groups (continued)

Income Statement	3 months to 30 September 2017			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Revenue	114,280	24,042	(8,784)	129,538
Cost of sales	(67,785)	(55,133)	7,751	(115,167)
Gross profit/(loss)	46,495	(31,091)	(1,033)	14,371
Administrative expenses	(43,136)	(37,239)	63	(80,312)
Group operating profit/(loss)	3,359	(68,330)	(970)	(65,941)
Finance income	3,694	16	(3,565)	145
Finance costs	(4,819)	(10,714)	3,565	(11,968)
Revaluation of option to convert loan to equity	(102,916)	-	-	(102,916)
Group loss before tax	(100,682)	(79,028)	(970)	(180,680)
Taxation charge	(1,185)	(51)	-	(1,236)
Group loss after tax	(101,867)	(79,079)	(970)	(181,916)
Adjusted EBITDA	15,958	(64,579)	(1,033)	(49,654)
Exceptional items	(4,144)	-	-	(4,144)
Long-term incentive schemes	(1,173)	(409)	-	(1,582)
EBITDA	10,641	(64,988)	(1,033)	(55,380)
Amortisation and depreciation	(5,380)	(3,342)	63	(8,659)
Acquisition-related amortisation	(1,902)	-	-	(1,902)
Group operating profit/(loss)	3,359	(68,330)	(970)	(65,941)

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15. Disaggregation of the Restricted and Unrestricted groups (continued)

Balance Sheet	As at 30 September 2018			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Non-current assets				
Goodwill	212,053	-	-	212,053
Acquisition intangibles	41,837	-	-	41,837
Other intangible assets	22,608	44,773	(229)	67,152
Property, plant and equipment	13,929	19,006	-	32,935
Loan to Unrestricted Group	1,345,271	-	(1,345,271)	-
Deferred tax asset	8,678	274	-	8,952
	1,644,376	64,053	(1,345,500)	362,929
Current assets				
Trade and other receivables	50,654	17,891	-	68,545
Prepayments and accrued income	107,148	407,941	(2,043)	513,046
Current tax asset	-	7,751	-	7,751
Cash and cash equivalents	31,083	344,539	-	375,622
	188,885	778,122	(2,043)	964,964
Total assets	1,833,261	842,175	(1,347,543)	1,327,893
Current liabilities				
Trade and other payables	(120,993)	(139,677)	-	(260,670)
Current borrowings	(6,573)	-	-	(6,573)
Current tax liabilities	(9,813)	-	-	(9,813)
	(137,379)	(139,677)	-	(277,056)
Net current assets	51,506	638,445	(2,043)	687,908
Non-current liabilities				
Non-current borrowings	(207,994)	-	-	(207,994)
Payable to Restricted Group	-	(1,345,271)	1,345,271	-
Deferred tax liability	(8,095)	-	-	(8,095)
	(216,089)	(1,345,271)	1,345,271	(216,089)
Total liabilities	(353,468)	(1,484,948)	1,345,271	(493,145)
Net assets/(liabilities)	1,479,793	(642,773)	(2,272)	834,748
Equity				
Called up share capital	59,341	-	-	59,341
Share premium	1,180,995	-	-	1,180,995
Merger relief reserve	93,533	-	-	93,533
Capital redemption reserve	38,342	-	-	38,342
Retained earnings/(accumulated deficit)	104,950	(644,411)	(2,272)	(541,733)
Foreign exchange reserve	2,632	1,638	-	4,270
Total equity	1,479,793	(642,773)	(2,272)	834,748

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15. Disaggregation of the Restricted and Unrestricted groups (continued)

Balance Sheet	As at 31 December 2017			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Non-current assets				
Goodwill	213,590	-	-	213,590
Acquisition intangibles	46,995	-	-	46,995
Other intangible assets	22,042	20,843	(417)	42,468
Property, plant and equipment	14,645	18,431	-	33,076
Loan to Unrestricted Group	167,634	-	(167,634)	-
Deferred tax asset	8,679	266	-	8,945
	473,585	39,540	(168,051)	345,074
Current assets				
Trade and other receivables	42,285	12,547	-	54,832
Prepayments	81,956	213,472	(1,363)	294,065
Cash and cash equivalents	49,353	148,215	-	197,568
	173,594	374,234	(1,363)	546,465
Total assets	647,179	413,774	(169,414)	891,539
Current liabilities				
Trade and other payables	(99,851)	(54,125)	-	(153,976)
Derivative liabilities	(204,255)	-	-	(204,255)
Current borrowings	(2,060)	(535,282)	-	(537,342)
Current tax liabilities	(2,031)	(90)	-	(2,121)
	(308,197)	(589,497)	-	(897,694)
Net current liabilities	(134,603)	(215,263)	(1,363)	(351,229)
Non-current liabilities				
Non-current borrowings	(218,505)	-	-	(218,505)
Payable to Restricted Group	-	(167,634)	167,634	-
Deferred tax liability	(8,479)	-	-	(8,479)
	(226,984)	(167,634)	167,634	(226,984)
Total liabilities	(535,181)	(757,131)	167,634	(1,124,678)
Net assets/(liabilities)	111,998	(343,357)	(1,780)	(233,139)
Equity				
Called up share capital	7,485	-	-	7,485
Share premium	102,310	-	-	102,310
Merger relief reserve	93,533	-	-	93,533
Capital redemption reserve	38,342	-	-	38,342
Accumulated deficit	(129,931)	(345,259)	(1,780)	(476,970)
Foreign exchange reserve	1,048	1,902	-	2,950
Equity attributable to owners of the Parent	112,787	(343,357)	(1,780)	(232,350)
Non-controlling interest	(789)	-	-	(789)
Total equity	111,998	(343,357)	(1,780)	(233,139)

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15. Disaggregation of the Restricted and Unrestricted groups (continued)

Balance Sheet	As at 30 September 2017			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Non-current assets				
Goodwill	209,774	-	-	209,774
Acquisition intangibles	48,715	-	-	48,715
Other intangible assets	22,008	17,917	(479)	39,446
Property, plant and equipment	15,332	18,948	-	34,280
Loan to Unrestricted Group	170,143	-	(170,143)	-
Deferred tax asset	5,596	29	-	5,625
	471,568	36,894	(170,622)	337,840
Current assets				
Trade and other receivables	40,057	10,312	-	50,369
Prepayments	85,950	190,745	(1,033)	275,662
Cash and cash equivalents	34,115	129,600	-	163,715
	160,122	330,657	(1,033)	489,746
Total assets	631,690	367,551	(171,655)	827,586
Current liabilities				
Trade and other payables	(101,072)	(46,228)	-	(147,300)
Derivative liabilities	(152,190)	-	-	(152,190)
Current borrowings	(6,035)	(415,441)	-	(421,476)
Current tax (liabilities)/assets	(1,542)	140	-	(1,402)
	(260,839)	(461,529)	-	(722,368)
Net current liabilities	(100,717)	(130,872)	(1,033)	(232,622)
Non-current liabilities				
Non-current borrowings	(208,511)	-	-	(208,511)
Payable to Restricted Group	-	(170,143)	170,143	-
Deferred tax liability	(8,939)	-	-	(8,939)
	(217,450)	(170,143)	170,143	(217,450)
Total liabilities	(478,289)	(631,672)	170,143	(939,818)
Net assets/(liabilities)	153,401	(264,121)	(1,512)	(112,232)
Equity				
Called up share capital	7,485	-	-	7,485
Share premium	102,310	-	-	102,310
Merger relief reserve	93,533	-	-	93,533
Capital redemption reserve	38,342	-	-	38,342
Accumulated deficit	(89,199)	(266,116)	(1,512)	(356,827)
Foreign exchange reserve	1,721	1,995	-	3,716
Equity attributable to owners of the Parent	154,192	(264,121)	(1,512)	(111,441)
Non-controlling interest	(791)	-	-	(791)
Total equity	153,401	(264,121)	(1,512)	(112,232)

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FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)**

15. Disaggregation of the Restricted and Unrestricted groups (continued)

Cash Flows	9 months to 30 September 2018			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Operating activities				
Group operating profit/(loss)	8,946	(252,261)	(492)	(243,807)
Increase in trade and other receivables and prepayments	(27,881)	(199,814)	680	(227,015)
Decrease in trade and other payables	20,622	76,697	-	97,319
Depreciation and amortisation (including acquisition intangibles amortisation)	19,551	15,754	(188)	35,117
Employee long-term incentive scheme charges	4,200	1,000	-	5,200
Employee long-term incentive scheme payments	(2,728)	(434)	-	(3,162)
Exceptional items	542	-	-	542
Payments in respect of exceptional items	(1,549)	-	-	(1,549)
Corporation tax payments	(2,482)	(279)	-	(2,761)
Cash inflow/(outflow) from operating activities	19,221	(359,337)	-	(340,116)
Investing activities				
Purchases of property, plant and equipment	(3,963)	(6,583)	-	(10,546)
Purchases of intangible assets	(8,749)	(27,284)	-	(36,033)
Acquisition of subsidiaries	(5,001)	-	-	(5,001)
Investment income	445	567	-	1,012
Cash outflow from investing activities	(17,268)	(33,300)	-	(50,568)
Financing activities				
Proceeds from borrowings	47,636	140,000	-	187,636
Repayment of borrowings	(60,000)	(681,679)	-	(741,679)
Proceeds from issues of shares and other equity securities	1,130,045	-	-	1,130,045
Loan to Unrestricted Group from Restricted Group	(1,129,071)	1,129,071	-	-
Interest and finance lease charges paid	(8,718)	(41)	-	(8,759)
Cash (outflow)/inflow from financing activities	(20,108)	587,351	-	567,243
Net (decrease)/increase in cash and cash equivalents in the period	(18,155)	194,714	-	176,559
Cash and cash equivalents at start of period	49,353	148,215	-	197,568
Effect of foreign currency exchange rates	(115)	1,610	-	1,495
Cash and cash equivalents at end of period	31,083	344,539	-	375,622

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15. Disaggregation of the Restricted and Unrestricted groups (continued)

Cash Flows	9 months to 30 September 2017			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Operating activities				
Group operating loss	(4,270)	(152,752)	(762)	(157,784)
Increase in trade and other receivables and prepayments	(16,983)	(107,464)	1,033	(123,414)
(Increase)/decrease in trade and other payables	(781)	15,264	-	14,483
Depreciation and amortisation (including acquisition-related amortisation)	20,683	7,773	(271)	28,185
Employee long-term incentive scheme charges	3,505	1,228	-	4,733
Employee long-term incentive scheme payments	(4,500)	(829)	-	(5,329)
Exceptional items	16,292	-	-	16,292
Payments in respect of exceptional items	(6,195)	-	-	(6,195)
Corporation tax payments	(4,444)	(1,483)	-	(5,927)
Cash inflow/(outflow) operating activities	3,307	(238,263)	-	(234,956)
Investing activities				
Purchases of property, plant and equipment	(5,575)	(12,139)	-	(17,714)
Purchases of intangible assets	(8,262)	(14,346)	-	(22,608)
Investment income	356	48	-	404
Cash outflow from investing activities	(13,481)	(26,437)	-	(39,918)
Financing activities				
Borrowings	14,000	300,000	-	314,000
Loan to unrestricted group	8,000	(8,000)	-	-
Interest and finance lease charges paid	(8,413)	(85)	-	(8,498)
Cash inflow from financing activities	13,587	291,915	-	305,502
Net increase in cash and cash equivalents in the period	3,413	27,215	-	30,628
Cash and cash equivalents at start of period	31,489	103,391	-	134,880
Effect of foreign currency exchange rates	(787)	(1,006)	-	(1,793)
Cash and cash equivalents at end of period	34,115	129,600	-	163,715

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**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2018 (UNAUDITED)**

Cash Flows	3 months to 30 September 2018			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Operating activities				
Group operating profit/(loss)	2,728	(110,630)	(88)	(107,990)
Decrease/(increase) in trade and other receivables and prepayments	(19,326)	(144,495)	151	(163,670)
Decrease in trade and other payables	28,278	85,076	-	113,354
Depreciation and amortisation (including acquisition intangibles amortisation)	6,449	6,229	(63)	12,615
Employee long-term incentive scheme charges	1,400	-	-	1,400
Exceptional items	249	-	-	249
Payments in respect of exceptional items	(464)	-	-	(464)
Corporation tax payments	(89)	(238)	-	(327)
Cash inflow/(outflow) from operating activities	19,225	(164,058)	-	(144,833)
Investing activities				
Purchases of property, plant and equipment	(963)	(3,560)	-	(4,523)
Purchases of intangible assets	(3,254)	(11,132)	-	(14,386)
Acquisition of subsidiaries	(5,001)	-	-	(5,001)
Investment income	236	301	-	537
Cash outflow from investing activities	(8,982)	(14,391)	-	(23,373)
Financing activities				
Borrowings	(881)	-	-	(881)
Proceeds from issues of shares and other equity securities	150,000	-	-	150,000
Loan to Unrestricted Group from Restricted Group	(149,769)	149,769	-	-
Interest, bank fees and related charges	(238)	(11)	-	(249)
Cash (outflow)/inflow from financing activities	(888)	149,758	-	148,870
Net increase/(decrease) in cash and cash equivalents in the period	9,355	(28,691)	-	(19,336)
Cash and cash equivalents at start of period	21,226	372,151	-	393,377
Effect of foreign currency exchange rates	502	1,079	-	1,581
Cash and cash equivalents at end of period	31,083	344,539	-	375,622

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Cash Flows	3 months to 30 September 2017			
	Restricted Group £'000	Unrestricted Group £'000	Elimination £'000	Total Group £'000
Operating activities				
Group operating profit/(loss)	3,359	(68,330)	(970)	(65,941)
Increase in trade and other receivables and prepayments	(5,872)	(11,225)	1,033	(16,064)
(Increase)/decrease in trade and other payables	(1,612)	15,341	-	13,729
Depreciation and amortisation (including acquisition-related amortisation)	7,283	3,342	(63)	10,562
Employee long-term incentive scheme charges	1,173	409	-	1,582
Exceptional items	4,144	-	-	4,144
Payments in respect of exceptional items	(5,570)	-	-	(5,570)
Corporation tax payments	(319)	(496)	-	(815)
Cash inflow/(outflow) operating activities	2,586	(60,959)	-	(58,373)
Investing activities				
Purchases of property, plant and equipment	(1,932)	(4,706)	-	(6,638)
Purchases of intangible assets	(2,696)	(4,994)	-	(7,690)
Finance income	129	16	-	145
Cash outflow from investing activities	(4,499)	(9,684)	-	(14,183)
Financing activities				
Borrowings (net of bank fees and costs)	-	100,000	-	100,000
Loan to unrestricted group	8,000	(8,000)	-	-
Interest and finance lease charges paid	(323)	429	-	106
Cash inflow from financing activities	7,677	92,429	-	100,106
Net increase in cash and cash equivalents in the period	5,764	21,786	-	27,550
Cash and cash equivalents at start of period	28,674	108,354	-	137,028
Effect of foreign currency exchange rates	(323)	(540)	-	(863)
Cash and cash equivalents at end of period	34,115	129,600	-	163,715